

# **THOMAS W. ANDRUKONIS**

## **DIRECTOR EXPORT MANAGEMENT AND COMPLIANCE DIVISION OFFICE OF EXPORTER SERVICES, BUREAU OF INDUSTRY AND SECURITY U.S. DEPARTMENT OF COMMERCE**

In July, 2007, Mr. Andrukonis took on the role of directing the Office of Exporter Services' Export Management and Compliance Division. This division is responsible for all compliance issues related to the Bureau's Special Comprehensive License, the initial review and compliance evaluation of all Validated End-User (VEU) Program applications, and providing guidance and training to U.S. firms in developing and maintaining effective export management systems to comply with U.S. export control requirements.

From 1990 through July, 2007, Mr. Andrukonis served as the Director of BIS's Office of Enforcement Analysis. As such, he was responsible for Export Enforcement's preventive enforcement initiatives and programs. These programs are designed to prevent violations of the Export Administration Act (EAA) before they occur.

In this role, Mr. Andrukonis managed BIS's watch list and directed all enforcement analytical license review operations. Mr. Andrukonis created a new enforcement program in 1992 -- the shipper's export declaration review program -- which enabled the review of all exports from the United States to ensure that strategic exports are made in compliance with established export control laws. Mr. Andrukonis also oversaw BIS's pre-license check and post-shipment verification programs. These programs provide a method to validate information contained on license applications prior to a final license decision as well as providing a method to verify that items licensed by BIS are being used by the appropriate end-user in conformance with all license conditions.

Mr. Andrukonis has received numerous commendations, including the Commerce Department's Silver Medal for his work on the Commerce-Customs Enforcement MOU. In January, 1994, Mr. Andrukonis was awarded the Commerce Department's Bronze Medal for outstanding productivity and quality improvements within the Office of Enforcement Analysis.

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## **GERARD (GERRY) J. HORNER**

### **SENIOR TRADE AND INDUSTRY ANALYST OFFICE OF TECHNOLOGY EVALUATION, BUREAU OF INDUSTRY AND SECURITY U.S. DEPARTMENT OF COMMERCE**

Gerry Horner has been employed by the U.S. Commerce Department for over 18 years.

In November 2006, Mr. Horner joined the Bureau of Industry and Security (BIS) in the Office of Technology Evaluation as a Senior Industry and Trade Analyst. Mr. Horner's primary responsibility is leading the establishment of metrics that measure the effectiveness of the dual-use export system. Mr. Horner is BIS's liaison with the U.S. Census Bureau and U.S. Customs and Border Protection on Automated Export System (AES), Automated Commercial Environment (ACE), and International Trade Data System (ITDS) matters.

From 1999 to 2006, Mr. Horner was the AES Branch Chief for the Census Bureau's Foreign Trade Division. Mr. Horner managed Census's AES Customer Service office, led an aggressive AES outreach effort and oversaw the creation of and changes to AES user requirements. Mr. Horner was a key strategist in implementing *AESDirect* and *AESPCLink* - Census' Internet-based applications for collecting export information.

Mr. Horner began his government career in 1989 as a statistician in the Commodity Analysis Branch of the Foreign Trade Division. For 5 years, Mr. Horner worked on analyzing export and import trade of mineral and metal products. In 1994, Mr. Horner began a 4-year detail to the U.S. Customs Service where he was a major player in the multi-agency team that created the AES.

Mr. Horner is the recipient of the Commerce Department's Silver Medal Award for leadership, 2 Vice President Al Gore Hammer Awards, the Commissioner of U.S. Customs Unit Citation Award, 2 Director of Census Awards for Innovation, and the E-Government Trailblazer Award.

Mr. Horner has a BA in Economics from the University of Maryland and a Masters Certificate in Project Management from George Washington University.

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## **RENEE OSBORNE**

### **SENIOR MANAGEMENT AND PROGRAM ANALYST EXPORT MANAGEMENT AND COMPLIANCE DIVISION BUREAU OF INDUSTRY AND SECURITY, U.S. DEPARTMENT OF COMMERCE**

Ms. Osborne, a Senior Management and Program Analyst in the Export Management and Compliance Division (EMCD), has 20 years of federal government work experience with a focus in export control issues, new start program initiatives, project management, organizational development, and customer service. She is currently responsible for conducting export compliance outreach seminars, providing guidance and training to companies in developing and maintaining effective export management and compliance programs to comply with U.S. export control requirements, the review of internal compliance programs for Special Comprehensive Licenses, and the initial review and compliance evaluation of all Validated End-User (VEU) Program applications.

Prior to joining EMCD, Ms. Osborne worked in the Office of the Assistant Secretary of Commerce for Export Administration and in the Office of the Director of Administration. Before joining the U.S. Department of Commerce in 1991, Ms. Osborne worked for the U.S. Small Business Administration and the National Women's Business Council.

Ms. Osborne received a Bachelor of Arts degree in International Relations and Political Science from the University of North Carolina at Chapel Hill and has completed graduate work in Government, Public Policy, and Organizational Development at the University of Virginia and George Washington University.

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## **ORESTES THEOCHARIDES**

### **SENIOR COMPLIANCE SPECIALIST EXPORT MANAGEMENT AND COMPLIANCE DIVISION BUREAU OF INDUSTRY AND SECURITY, U.S. DEPARTMENT OF COMMERCE**

Mr. Theocharides has been with the Department of Commerce's Bureau of Industry and Security (BIS) since January 2004. He worked on export enforcement issues for the Office of Enforcement Analysis until January 2008, when he joined BIS' Export Management and Compliance Division. Orestes Theocharides also served at the United Nations in New York City and was a teacher in the U.S. and abroad, prior to coming to Department of Commerce.

Mr. Theocharides earned his Master's degree in Public and International Affairs from the University of Pittsburgh.

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## **Christina Farr**

Mrs. Christina Farr joined the U. S. Census Bureau, Foreign Trade Division in September 2001 after graduating with a BA in Communications and Public Relations from the University of Maryland at College Park. She is currently working in the Regulations, Outreach and Education Branch of the Foreign Trade Division. She is a Survey Statistician and works on numerous projects for the branch including performing National Interest Determinations and Memorandums of Understandings to allow other government and private sector researchers access to business confidential information. She is also part of the Automated Export System Seminar team as a seminar coordinator and presenter. Other responsibilities include providing support to the trade community to ensure compliance with Title 13 and the Foreign Trade Statistics Regulations.

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